Investor Conference
1Q 2025

CFO / Spokesperson：Perry Wang

June 18, 2025

Disclaimer

This report is based on information that Collins (the Company) obtained from the present sources. Some information may be affected by uncertainties resulting from any discrepancies between the projection and further progress.

Any adjustments or changes will be notified on the Market Observation Post System (MOPS).

Agenda

1. Company Profile
2. Business Coverage
3. Financial Results
4. Operational Overview
5. Recent Events

Company Profile

- Founded in 1969
- Listed in TWSE (2906) since 1989
- Paid-in Capital : NT$2.091 billion
- Number of Employees: 981
- As of March 2025,

  Consolidated Assets: NT$12.814 billion

  Consolidated Revenue: NT$2.304 billion

  Book Value per Share: NT$16.6

Business Coverage

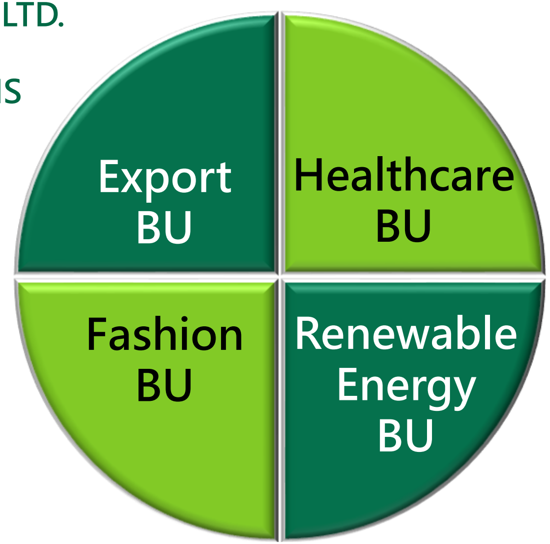
Core Business

- **Export**
  Sundry goods, furniture, patio and garment
- **Oversea Offices:** USA and CHINA

- **Distributorship & Fashion Affiliates**
  - G2000
  - BAYCREW'S GROUP: relume, JOURNAL STANDARD, B.C STOCK, FLIPPER'S, J.S. FOODIES

Investment

- **Oversea Affiliates**
  - QUALITY CRAFT LTD.
  - COLLTEX (HK)
  - TUNGYA COLLINS TERMINAL



- Hi-Clearance
- DV Biomed
- GrowTrend
- Taiwan Bio
- San Ho

- J&V Energy
- Yu Guang Energy
- Collins Energy Solutions (CES)
- CESone CO., LTD.
- Tuo Sen Energy
- De Rui Tech
- WinCharge Tech
- Pu Deng Solar
- Kai Lan Power

- **MINOSHIN INTERNATIONAL**
  CHRISTIAN LOUBOUTIN, BALLY, BALMAIN, DELVAUX, DIESEL, DOLCE&GABBANA, MARC JACOBS, RIMOWA, SHANGXIA

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Financial Results

Consolidated B/S

Item \ Fiscal Year	1Q 2025		1Q 2024		YoY	
					amt	g%
Cash and cash equivalents	802,526	6.26%	807,282	6.66%	(4,756)	-0.59%
Financial assets-Current	309,405	2.41%	221,730	1.83%	87,675	39.54%
Accounts receivable, net	1,774,283	13.85%	1,669,195	13.78%	105,088	6.30%
Inventory	1,598,506	12.47%	1,587,983	13.11%	10,523	0.66%
Investment using the equity method	388,692	3.03%	241,926	2.00%	146,766	60.67%
Financial assets measured at fair value through other comprehensive income - non-current	842,844	6.58%	940,401	7.76%	(97,557)	-10.37%
Total assets	12,814,266	100.00%	12,113,699	100.00%	700,567	5.78%
Short-term loans /Long-term loans due within one year /Long-term loans	2,771,265	21.63%	2,139,477	17.66%	631,788	29.53%
Total liabilities	5,988,504	46.73%	5,426,964	44.80%	561,540	10.35%
Total equity	6,825,762	53.27%	6,686,735	55.20%	139,027	2.08%

Unit: NT$ thousand

Financial Results

Consolidated I/S

Item \ Fiscal Year	1Q 2025		1Q 2024		YoY amt	YoY g%
Net operating revenue	2,304,003	100%	2,050,971	100%	253,032	12.34%
Cost of sales	(1,655,610)	-71.86%	(1,441,456)	-70.28%	(214,154)	14.86%
Gross profit	648,393	28.14%	609,515	29.72%	38,878	6.38%
Total operating expenses	(552,136)	-23.96%	(504,035)	-24.58%	(48,101)	9.54%
Operating net profit	96,257	4.18%	105,480	5.14%	(9,223)	-8.74%
Total non-operating income and expenses	1,058	0.05%	10,158	0.50%	(9,100)	-89.58%
Pre-tax net profit	97,315	4.22%	115,638	5.64%	(18,323)	-15.85%
Total comprehensive income	65,015	2.82%	78,882	3.85%	(13,867)	-17.58%
Profit attributable to: Owners of parent	18,622	0.81%	13,654	0.67%	4,968	36.38%
Basic earnings per share	$0.09		$0.07		$0.02	28.57%

Unit: NT$ thousand

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Operational Overview

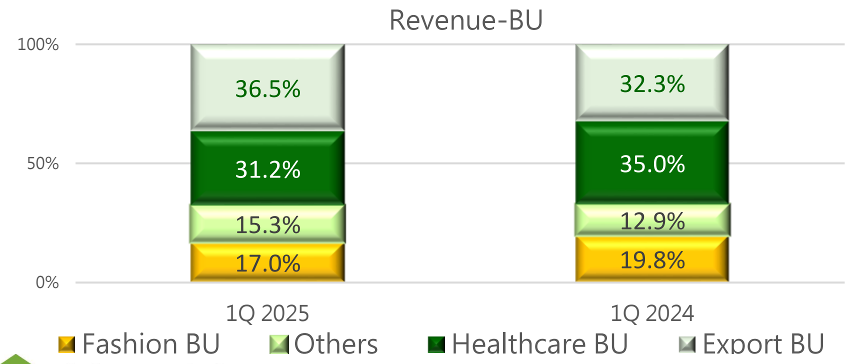
Revenue Breakdown

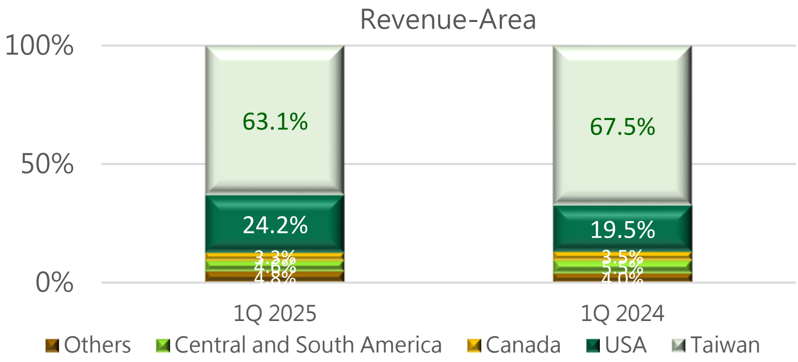
Revenue by business:

Business	1Q 2025	1Q 2024
Export BU	36.5%	32.3%
Fashion BU	17.0%	19.8%
Healthcare BU	31.2%	35.0%
Others (including Renewable Energy)	15.3%	12.9%
Total	100%	100%

Revenue by area:

Area	1Q 2025	1Q 2024
Taiwan	63.1%	67.5%
USA	24.2%	19.5%
Canada	3.3%	3.5%
Central and South America	4.6%	5.5%
Others	4.8%	4.0%
Total	100%	100%





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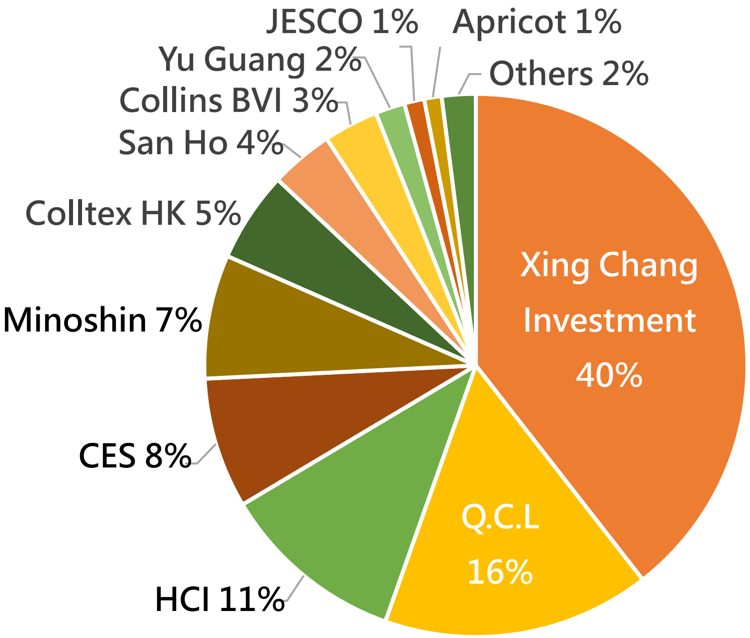
Operational Overview

Subsidiary

NO	Name of subsindiary/Shareholding		Book Amount	%
1	Xing Chang Investment	100%	843,915	39.5%
2	QCL	78%	341,017	15.9%
3	Hi-Clearance (HCI)(1788)	20%	235,898	11.0%
4	Collins Energy Solutions (CES)	51%	166,406	7.8%
5	Minoshin International	67%	157,687	7.4%
6	Colltex HK	100%	115,189	5.4%
7	San Ho Healthcare	10%	80,214	3.8%
8	Collins BVI	100%	69,760	3.3%
9	Yu Guang Energy	78%	37,543	1.8%
10	JESCO International	100%	25,441	1.2%
11	Apricot Biomedical	3%	22,165	1.0%
12	Asia Logistics and Technology	10%	19,918	0.9%
13	GrowTrend Biomedical	53%	14,990	0.7%
14	Easting Biotechnology	26%	4,749	0.2%
15	Collins International	100%	3,420	0.2%
16	Collins Jubilee Energy	70%	60	0.003%
	16 in Total Amount		2,138,372	100%

Unit: NT$ thousand

Invested in 16 subsidiary companies with the amount of NT$ 2.13 billion



Note 1: 5 companies with less than 1% are classified as others.
Note 2: Except for the second-tier subsidiaries, please refer to Note 13(2) of Collins's Consolidated Financial Statement.

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Operational Overview

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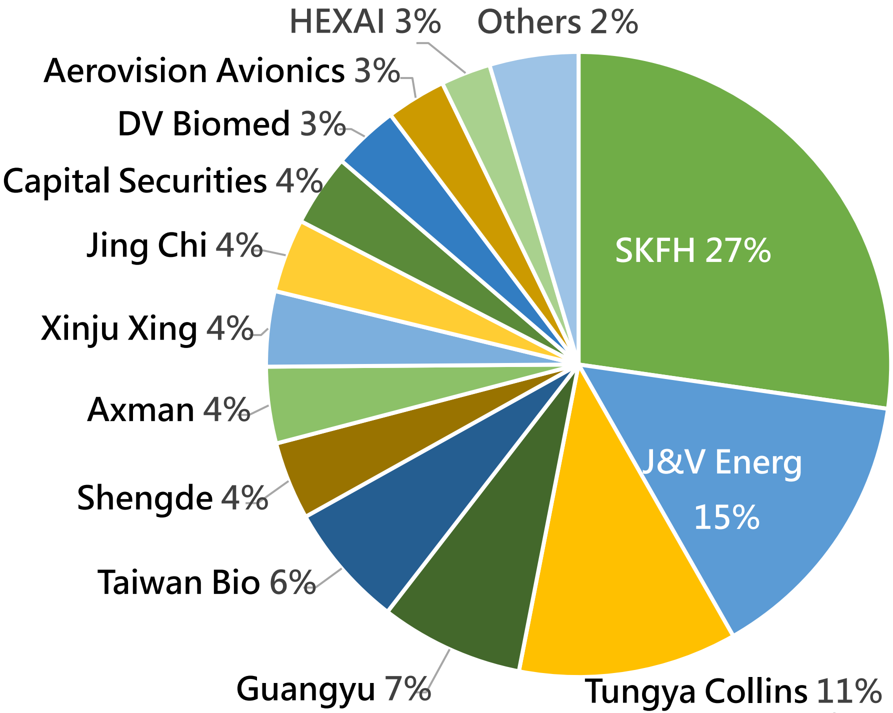
No	Marketable Securities	Fair Value	%
1	SKFH (2888)	255,687	27.1%
2	J&V Energy (6869)	135,900	14.4%
3	Tungya Collins	105,990	11.2%
4	Guangyu International (6595)	69,500	7.4%
5	Taiwan Bio (6892)	60,326	6.4%
6	Xinju Xing Tech	37,787	4.0%
7	Axman (6804)	37,101	3.9%
8	Shengde Pharmaceutical (4123)	36,500	3.9%
9	Jing Chi Biomed	35,652	3.8%
10	Capital Securities (6005)	34,811	3.7%
11	Hexai Group Limited	32,164	3.4%
12	DV Biomed (6539)	29,034	3.1%
13	Aerovision Avionics (8140)	24,182	2.6%
14	Universal EC	17,730	1.9%
15	EPED (PSB 7536)	11,742	1.2%
16	PT. Tungya Perkasa	8,607	0.9%
17	Leadsun Investment	8,557	0.9%
18	Power World Fund	3,101	0.3%
19	TDCC	580	0.1%
20	Viscovery Pte	528	0.1%
	20 in Total Amount	945,479	100%

Unit: NT$ thousand

Mainly, 20 stocks in security with fair value of NT$ 0.94 billion



Note : 7 companies with less than 2% are classified as others.

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Recent Events

- The 2025 Annual General Meeting approved cash dividend of NT$ 0.60 per share, expected to be paid on August 8.
- Journal Standard relume and J.S. Foodies are opening on the 2nd floor of Mitsui Shopping Park LaLaport Nangang.
- Up to June 15 2025, the Formosa Plastics Building Project completed demolition of structures on the 3rd floor. And, the groundbreaking ceremony will be held on August 15.

Q&A

We will feedback to your message on the Official Website of Collins Co., Ltd.
www.collins.com.tw

Thank you for your participation.

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